### ENTIRE BLOCK FOR SALE | OPPORTUNITY ZONE

OFFERING MEMORANDUM

# HISTORIC CITY BLOCK FOR SALE

3200 CANAL STREET, NEW ORLEANS, LA 70119

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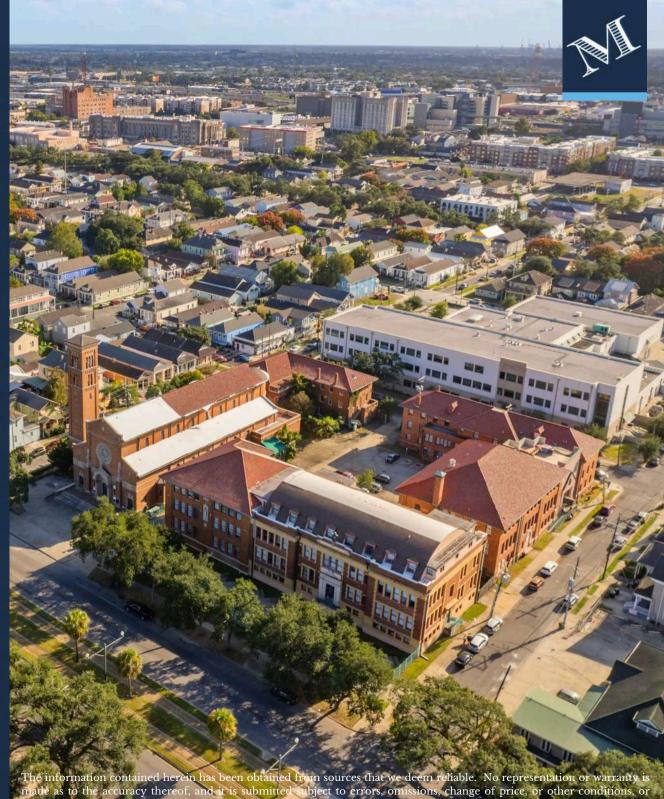
#### LISTING AGENTS:

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S. Parkerson McEnery The McEnery Company C: 504.236.9542 D: 504.274.2664 parke@mceneryco.com

### THE McENERY COMPANY

810 UNION STREET, 4TH FLOOR NEW ORLEANS, LA 70112 504-274-2701 | MCENERYCO.COM



withdrawal without notice. Licensed in Louisiana

# HISTORIC CITY BLOCK FOR SALE

### 3200 + 3222 CANAL STREET, NEW ORLEANS, LA, 70119

Prominently located in the heart of Mid-City, nestled between City Park and the French Quarter, the former Sacred Heart of Jesus Catholic Church campus occupies the entire 3200 block of Canal Street. The 2.25-acre site consists of 100,000+ square feet of historic masonry buildings, and is perfectly suited for dense development, which is exceedingly rare in the city-center.

The offering consists of the entire site, as well as the 13,351 square foot former sanctuary and the 3-story 18,180 square foot former rectory buildings, both of which are immediately available for redevelopment. The former school buildings contain 109 senior housing units operated by Unity of Greater New Orleans. This portion of the property is subject to a leasehold running through 2052, at which time the 70,000+ square foot of historic school buildings revert back to the land owner, providing immense upside for future redevelopment, and representing a generational acquisition opportunity for the patient investor. Pricing reflects value of the unencumbered portion of the block. Please refer to the attached survey and lease in the "Deal Room" linked below.

The property is eligible for the Federal Opportunity Zone Incentive Program, and is a candidate for both Federal and State Historic Tax Credit Programs. Investors seeking to place capital gains into an opportunity zone, can enjoy the interim equity return generated by the historic tax credit driven redevelopment of the sanctuary and rectory, and subsequent cash flow.

| PRICE        | \$1,950,000    |
|--------------|----------------|
| PRICE PER SF | \$18.72        |
| SITE SIZE    | +/- 98,432 SF  |
| GBA          | +/- 104,141 SF |
| ZONING       | HU-MU          |

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DROPBOX | DEAL ROOM

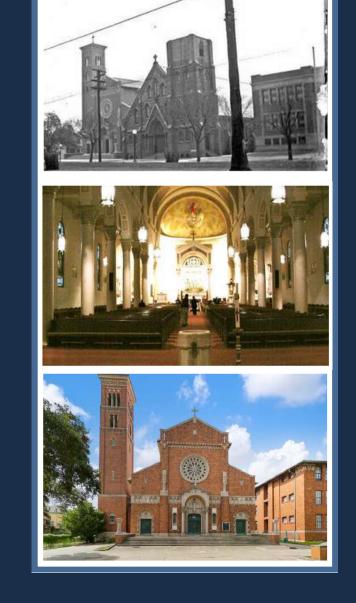


## HISTORY: SACRED HEART OF JESUS CATHOLIC CHURCH & SCHOOL

The Sacred Heart of Jesus Catholic Church site was established in 1879 and is deeply rooted in the history of New Orleans. Sacred Heart of Jesus Parish was established in 1879. The first parishioners were Irish immigrants who came to the area to dig the New Basin Canal. The church's baptismal book includes a record for Louis Armstrong. Sacred Heart of Jesus Church closed following Hurricane Katrina, and the remaining parishioners were merged into the congregation of St. Anthony of Padua.

The current campus features a collection of six (6) historic masonry buildings that were erected beginning in 1923. The Sanctuary is an Italian Renaissance style structure built in and designed by notable architects, Emile Weil and Albert Bendernagel. Paralleling the growth of the parish was its school system, which began with an elementary school in 1882. In 1929 the parish added a high school. During the 1970s, both closed because of the declining parish population. In 1997 the school buildings and the convent of the School Sisters of Notre Dame were converted into a residential complex for the elderly, Malta Square at Sacred Heart.

Fun Fact: Louis Armstrong's true birth date of August 4, 1901, was proven after years of speculation when his baptismal certificate was discovered in records held here. He was baptized in the 1896 church that stood on the site until the current structure was erected in 1923.







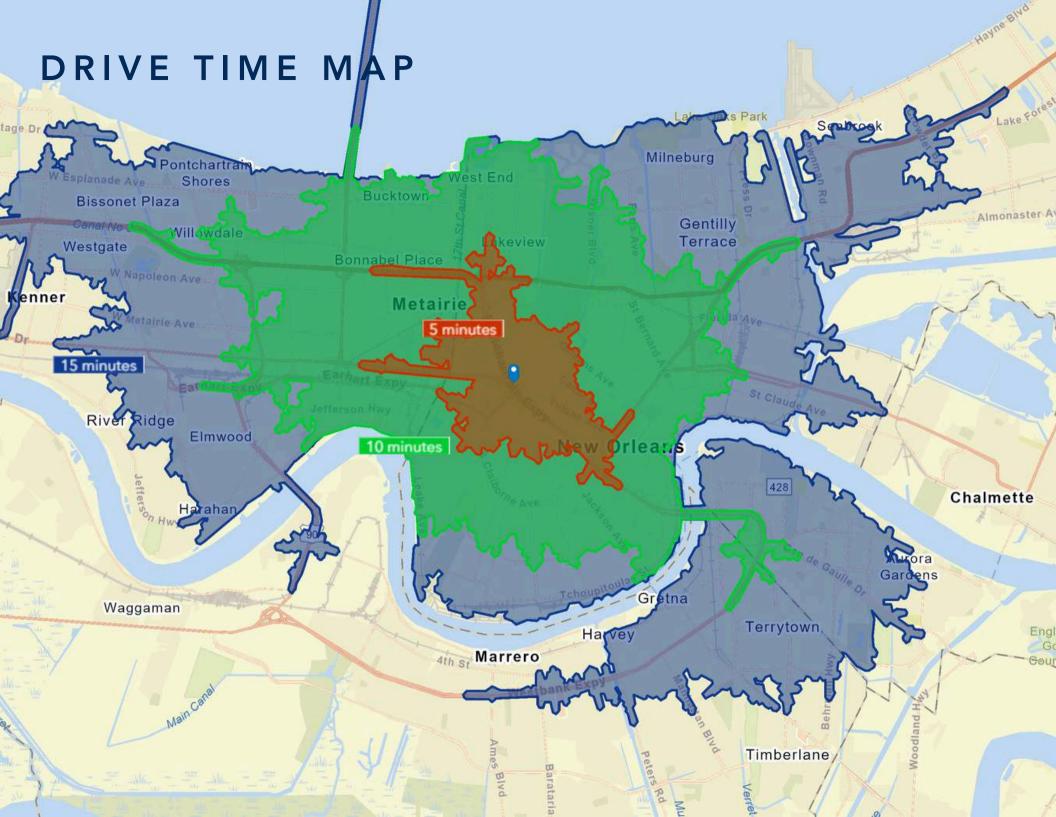




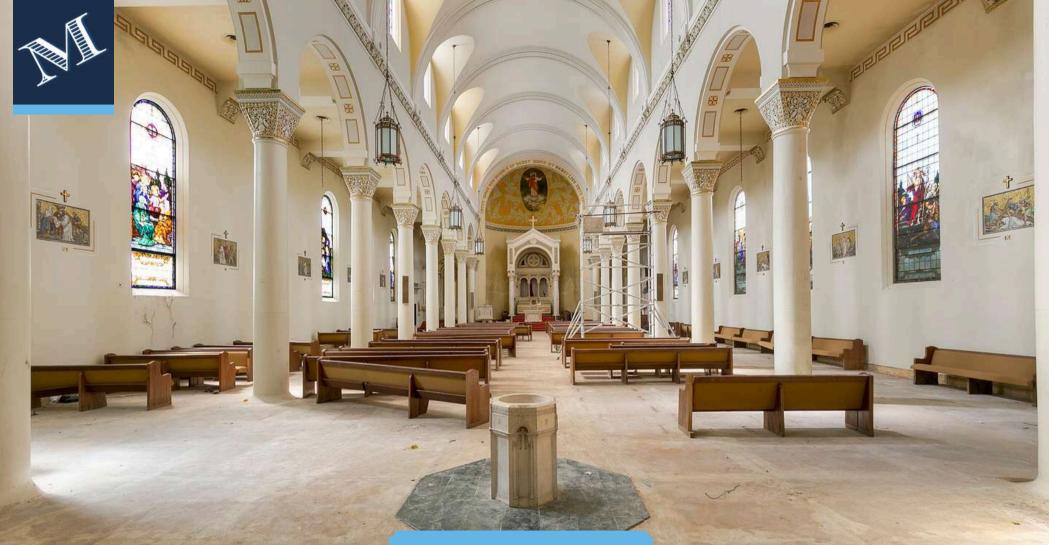












### EXCLUSIVELY LISTED BY



Gordon McLeod

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**S. Parkerson McEnery** *The McEnery Company* C: 504.236.9542 O: 504.274.2664 parke@mceneryco.com

#### DISCLOSURE AND CONSENT TO DUAL AGENT DESIGNATED AGENCY



This document serves three purposes:

It discloses that a real estate licensee may potentially act as a disclosed dual agent who represents more than one party to the transaction.

- It explains the concept of disclosed dual agency.
- It seeks your consent to allow the real estate agent to act as a disclosed dual agent.

A LICENSEE MAY LEGALLY ACT AS A DUAL AGENT ONLY WITH YOUR CONSENT. BY CHOOSING TO SIGN THIS DOCUMENT, YOUR CONSENT TO DUAL AGENCY REPRESENTATION IS PRESUMED. BEFORE SIGNING THIS DOCUMENT, PLEASE READ THE FOLLOWING:

The undersigned designated agent(s)

(Insert name(s) of licensee(s) undertaking dual representation) and any subsequent designated agent(s) may undertake a dual representation represent both the buyer (or lessee) and the seller (or lessor) for the sale or lease of property described as

(List address of property, if known)

The undersigned buyer (or lessee) and seller (or lessor) acknowledge that they were informed of the possibility of this type of representation. The licensee(s) will undertake this representation only with the written consent of ALL clients in the transaction.

Any agreement between the clients as to a final contract price and other terms is a result of negotiations between the clients acting in their own best interests and on their own behalf. The undersigned buyer (or lessee) and seller (or lessor) acknowledge that the licensee(s) has explained the implications of dual representation, including the risks involved. The undersigned buyer (or lessee) and seller (or lessor) acknowledge that they have been advised to seek independent advice from their advisors or attorneys before signing any documents in this transaction.

WHAT A LICENSEE CAN DO FOR CLIENTS WHEN ACTING AS A DUAL AGENT

- Treat all clients honestly.
- Provide information about the property to the buyer (or lessee).
- Disclose all latent material defects in the property that are known to the licensee(s).
- Disclose financial qualifications of the buyer (or lessee) to the seller (or lessor).
- Explain real estate terms.

DDA 1/98

- Help the buyer (or lessee) to arrange for property inspections.
- Explain closing costs and procedures.
- Help the buyer compare financing alternatives.
- Provide information about comparable properties that have sold so that both clients may make educated decisions on what price to accept or offer.

WHAT A LICENSEE CANNOT DISCLOSE TO CLIENTS WHEN ACTING AS A DUAL AGENT

- Confidential information that the licensee may know about the clients, without that client's permission.
- The price the seller (or lessor) will take other than the listing price without permission of the seller (or lessor).
- The price the buyer (or lessee) is willing to pay without permission of the buyer (or lessee).

You are not required to sign this document unless you want to allow the licensee(s) to proceed as a dual agent(s), representing BOTH the buyer (or lessee) and the seller (or lessor) in this transaction. If you do not want the licensee(s) to proceed as a dual agent(s) and do not want to sign this document, please inform the licensee(s).

By signing below, you acknowledge that you have read and understand this form and voluntarily consent to the licensee(s) acting as a dual agent(s), representing BOTH the buyer (or lessee) and the seller (or lessor) should that become necessary.

| Buyer or Lessee | Seller or Lessor |
|-----------------|------------------|
| Date            | Date             |
| Buyer or Lessee | Seller or Lessor |
| Date            | Date             |
| Licensee        | Licensee         |
| Date            | Date             |

#### **Customer Information Form**

#### What Customers Need to Know When Working With Real Estate Brokers or Licensees

This document describes the various types of agency relationships that can exist in real estate transactions.

AGENCY means a relationship in which a real estate broker or licensee represents a client by the client's consent, whether expressed or implied, in an immovable property transaction. An agency relationship is formed when a real estate licensee works for you in your best interest and represents you. Agency relationships can be formed with buyers/sellers and lessors/lessees.

**DESIGNATED AGENCY** means the agency relationship that shall be presumed to exist when a licensee engaged in any real estate transaction, except as otherwise provided in LA R.S. 9:3891, is working with a client, unless there is a written agreement providing for a different relationship.

- The law presumes that the real estate licensee you work with is your designated agent, unless you have a written agreement otherwise.
- · No other licensees in the office work for you, unless disclosed and approved by you.
- You should confine your discussions of buying/selling to your designated agent or agents only.

**DUAL AGENCY** means an agency relationship in which a licensee is working with both buyer and seller or both landlord and tenant in the same transaction. Such a relationship shall not constitute dual agency if the licensee is the seller of property that he/she owns or if the property is owned by a real estate business of which the licensee is the sole proprietor and agent. A dual agency relationship shall not be construed to exist in a circumstance in which the licensee is working with both landlord and tenant as to a lease that does not exceed a term of three years and the licensee is the landlord. Dual agency is allowed only when informed consent is presumed to have been given by any client who signed the dual agency disclosure form prescribed by the Louisiana Real Estate Commission. Specific duties owed to both buyer/seller and lessor/lessee are:

- · To treat all clients honestly.
- To provide factual information about the property.
- . To disclose all latent material defects in the property that are known to them.
- To help the buyer compare financing options.
- To provide information about comparable properties that have sold, so that both clients may make educated buying/selling decisions.
- To disclose financial qualifications to the buyer/lessee to the seller/lessor.
- To explain real estate terms.
- To help buyers/lessees arrange for property inspections
- To explain closing costs and procedures.

**CONFIDENTIAL INFORMATION** means information obtained by a licensee from a client during the term of a brokerage agreement that was made confidential by the written request or written instruction of the client or is information the disclosure of which could materially harm the position of the client, unless at any time any of the following occur:

- · The client permits the disclosure by word or conduct.
- The disclosure is required by law or would reveal serious defect.
- · The information became public from a source other than the licensee.

By signing below you acknowledge that you have read and understand this form and that you are authorized to sign this form in the capacity in which you have signed.

Seller/Lessor:

|           | 8         |  |
|-----------|-----------|--|
| Ву:       | Ву:       |  |
| Title:    | Title:    |  |
| Date:     | Date:     |  |
| Licensee: | Licensee: |  |
| Date:     | Date:     |  |



Buyer/Lessee: